

WWW.HARMONYLIFESTYLES.COM



**GROUP** 



Over

50
years of
Experience

## **Harmony LOGO**

HARMONY - A simple word that can mean so many things.

The upward rising square blocks designed like arrows represent growth anddevelopment.

A creatively designed combination of the two symbolise architectural spaces that are at the pinnacle of comfort and happiness.

## Building Holistic Environments **SINCE 1974**

Incorporating ESG across Harmony Realty, Harmony Ventures and Harmony Lifestyles Foundation.

#### **Real Estate**

With more than four decades of excellence in real estate, Harmony Realty has transformed over one and a half million sq.ft. till date across renowned localities in Mumbai and Thane, with more projects always in the pipeline.

#### **Investments**

Harmony Ventures, the investment office of Harmony Lifestyles Group, provides capital to early-stage startups, PE/VC funds, and public-oriented opportunities in India.

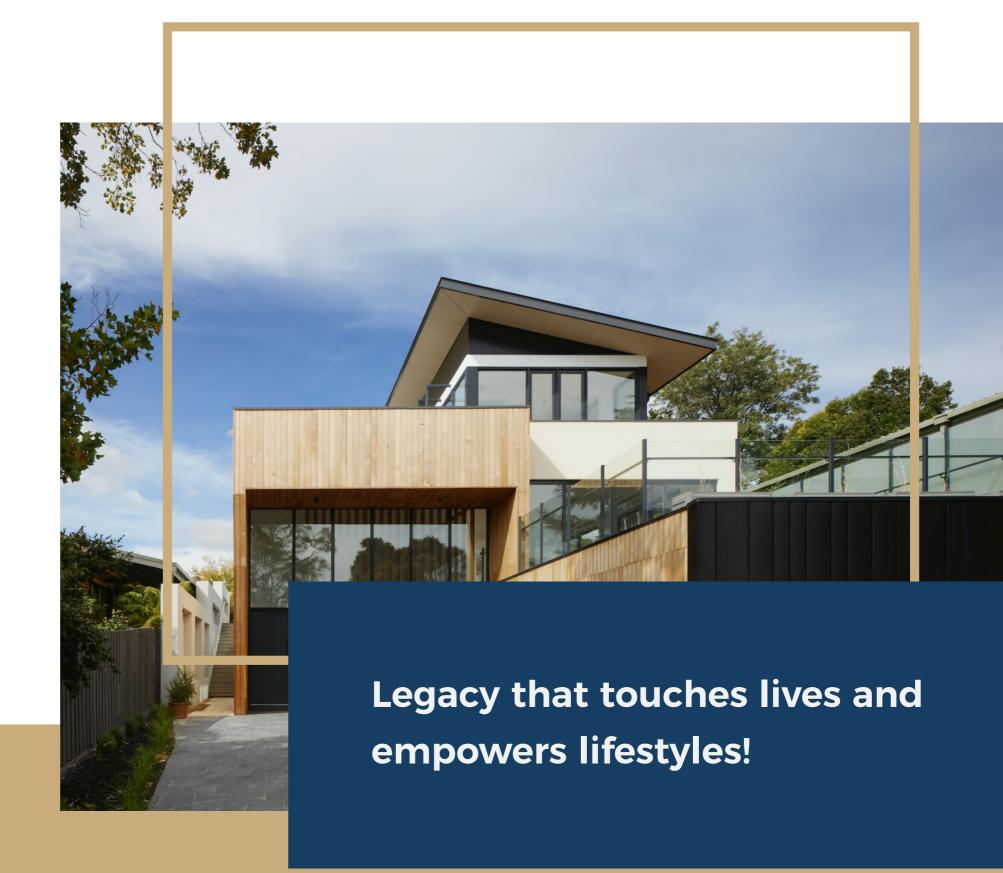
### **Philanthropy**

Giving back to society has always been one of the core objectives at Harmony Lifestyles Group. The Harmony Lifestyles Foundation believes in extending its ecosystem of services towards the betterment of mankind across Health, Education & Environment focus areas.



What you leave behind is not engraved in stone monuments, but what is woven into the lives of others

Pericles 495 – 429 BCE Greek Politician, General, and Philosopher



## **OUR TIMELINE**

1974

Birth of 'Rajgir Builders'

By Mr. Rajendra Jain and Mr. Girdharilal Asudani

Expanded

1988

**Into Hotels** 

Born

1999

Company diversified into hotels, with construction of SAJ Holiday Resort, Mahableshwar

Born

1996

**Convention Center** 

Set up Harmony Cyber Convention Center, Bandra, Mumbai

**Boston Computer Institute** 

Set up Boston Computer Institute, Andheri, Mumbai

Collaborated

2001

York Group

Collaborated with The York Group, building international channels for their products and services in India

08-

2004

Rebranded

**Harmony Lifestyles Group** 

Started operations as 'Harmony Lifestyles Group' led by Mr. Deepak Jain

Born

2011

**Harmony Lifestyles Foundation** 

Project Delivered Set up Harmony Lifestyles Foundation, the philanthropic arm of the Group

2018

**Harmony Residences** 

Completed flagship project
- Harmony Residences - a 400-apartment
complex in Thane

**BORN** 

2022

**Harmony Ventures** 

Set up Harmony Ventures, the investment arm of the Group

## ORGANISATION STRUCTURE

Harmony Lifestyles Group believes in a lean organisational structure as it offers several benefits that suit the real estate industry. A lean organisation structure results in improved efficiency, and helps in in-depth analytics and evaluation of the company's work. It has helped Harmony Lifestyles Group achieve better quality control while reducing waste when it comes to resources. Additionally, it ensures a more personal approach that leads to better relationships with clients. It also enables stronger future prospects as the responsibility is divided amongst a key group of dedicated individuals. Come partner with us to experience the advantages of our approach





## **VISION**

To establish HARMONY LIFESTYLES GROUP as one of MMR region's most respected & leading real estate development brands by 2029.

## **MISSION**

To deliver high quality & innovative living spaces as per our commitments, by employing renowned global practices, with the prime objective of providing a superior lifestyle & a positive experience to our customers, so that we effectively contribute towards building a better world.

## Our Four Pillars of Philosophy

### Integrity

Integrity at our organisation is driven by total transparency and adherence to compliance mandates as well as laws & regulations of the land, effectively resulting in exceptional quality and unmatched customer satisfaction.

#### **Innovation**

Innovation helps us drive customer delight through contemporary features and comforts that lead to the creation of future-ready living and working spaces.

#### **Professionalism**

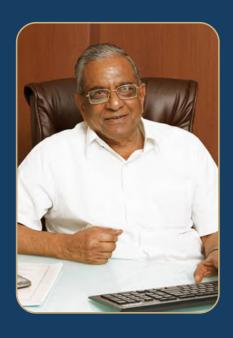
Professionalism lies at the core of everything we do, enabling stringent operating procedures that follow delivery commitment.

## Sustainability

Sustainable development across all our business verticals to support the long-term ecological balance of the environment.

## **OUR LEADERS**

## CONTRIBUTING TO PROGRESS WITH CONSTRUCTIVE LEADERSHIP

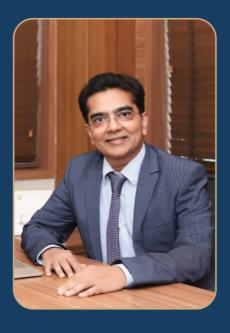


Mr. Rajendra Jain

— Group Advisor

A veteran in the industry, Mr. Rajendra Jain is extremely respected across the real estate spectrum for his simple demeanour and sharp business acumen. Mr. Rajendra Jain is the pioneer behind Rajgir Builders, and his approach to streamlined development has inspired the disciplined practices of excellence that are still stringently followed at Harmony Lifestyles Group. His leadership was directly responsible for more than 30 residential and commercial projects between 1974 and 2004 in some of the most prime areas of Mumbai. Several of these projects included the redevelopment of old chawls and dilapidated buildings, as he believes in empowering everyone with access to contemporary lifestyles.

A graduate in Agriculture from the 1960s, he has served as the former chairman of SAJ Hotels & Reports, one of the largest recreational resorts in scenic Mahabaleshwar. He was instrumental in setting up a 100 bed hospital in Udaipur, which was inaugurated by the former President of India, Smt. Pratibha Patil.

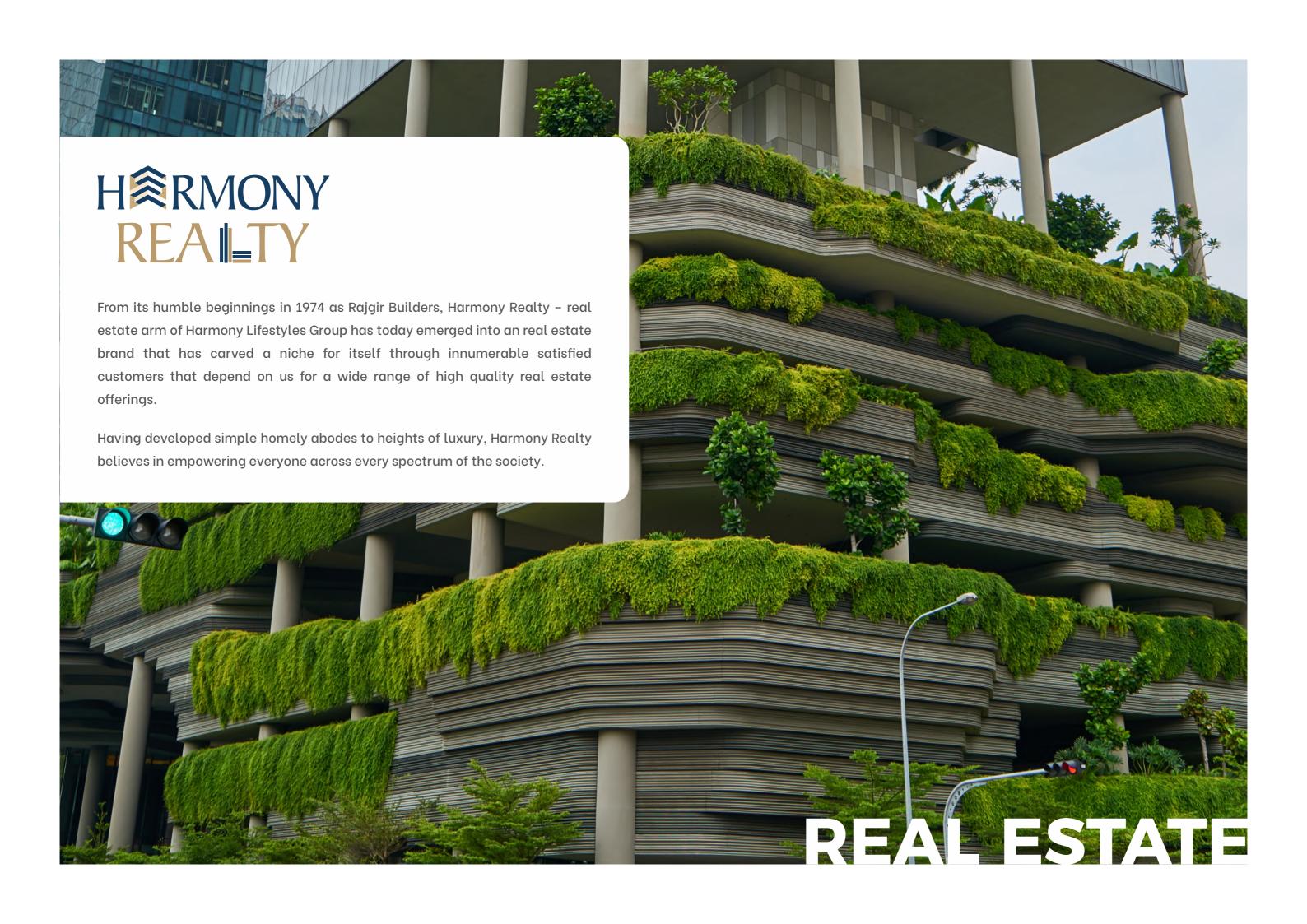


Mr. Deepak Jain

Chairman & Managing Director

Deepak Jain's vision and values have shaped Harmony Lifestyles Group's growth and success, making it one of the most recognized and trusted real estate brands in the MMR region. Spearheading the group since 2005, Deepak Jain serves as its Managing Director & CEO, with over 20 years of hands-on experience in all aspects of the real estate industry. Deepak Jain was instrumental in steering the organisation through one of the most difficult periods in the Indian real estate scenario, while helping the company maintain a debt free status and spearheading approximately 1M sq. feet of development thus far.

Deepak Jain holds an MBA (Marketing) degree from NMIMS and a BCom degree from Sydenham College of Commerce and Economics. His leadership has been recognised through various awards, and Harmony Lifestyles Group was awarded as India's No. 1 Brand in the Real Estate Category by IBC International, USA under his leadership.



## A TESTAMENT TO MODERNITY

## ONGOING PROJECTS

With over 30 dependable projects across housing and hospitality, Rajgir Builders was ready for a transformation that empowered it to keep up with the times. Bringing a greater sense of professionalism to the homely values cultivated by Rajgir Builders, the organisation corporatised its activities under the banner of Harmony Lifestyles Group in 2004.

Harmony Lifestyles Group, as a brand, streamlined the diverse business as well as charitable interests developed over the years. Guided by the vision of Managing Director & CEO, Deepak Jain, the group transformed 1,500,000 sq.ft. through understated, yet luxurious projects in the fast-booming localities of Mumbai and Thane. These projects offered contemporary conveniences and an elevated lifestyle to discerning customers, in addition to the signature quality that had become synonymous with the group.





## **Harmony Sunkist**

Residential (Bandra, Mumbai)

Nestled in the heart of Bandra's vibrant landscape as a part of St. Sebastian Homes, Harmony Sunkist offers the perfect blend of luxury, convenience, and seamless connectivity.

These exclusive 2 BHK boutique residences are designed for those who seek elegance with effortless access to the city's pulse.

## **45th Marine**

Residential/Commercial (Juhu, Mumbai)

Premium 11 storey tower offers 2BHK, 3BHK and 4BHK luxury sea-facing residences in one of the mumbai's most prestigous location in Juhu. It also offers luxury amenities with private rooftop decks.

## 9 Rajgir

Commercial (Borivali, Mumbai)

9 Rajgir Is A Towering Edifice Of 18 Stories. The Contemporary Glass Façade Styles The Structure With An International Look. The Vertical Fins Outside The Parking Floors Add A Subtle Play Of Geometry To The Elevation, Making It Unmissable.

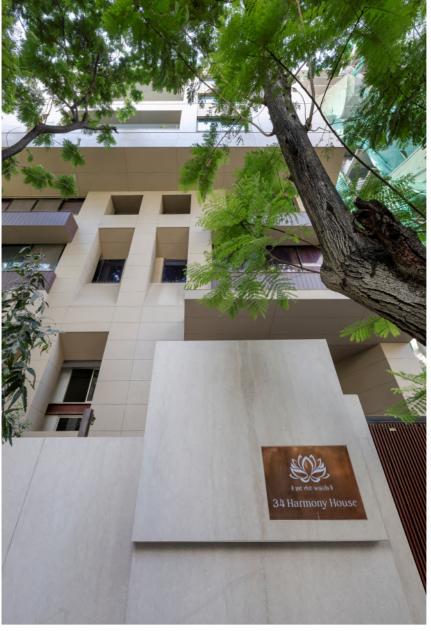














COMPLETED PROJECTS

Led by Shri Rajendra H. Jain, Rajgir Builders had a sincere,

first project that materialised in 1974 - Jain Chambers in

shaping Mumbai's everchanging skyline slowly, but

#### Harmony **Mahashreenathji**

Location - Borivali, Mumbai Area - 150,000 (Built-up Sq.ft) Type - Residential Completion Year - 2024



## Harmony **Signature Towers**

Location - Ghodbunder Rd, Thane Area - 150,000 (Built-up Sq.ft) Type - Residential Completion Year - 2018



## Harmony **Sky Suites**

Location - Ghodbunder Rd, Thane Area - 100,000 (Built-up Sq.ft) Type - Residential Completion Year - 2016



#### Harmony Horizons

Location - Ghodbunder Rd, Thane Area - 250,000 (Built-up Sq.ft) Type - Residential Completion Year - 2016



#### Vaishali CHS

Location - Kandivili (W), Mumbai Area - 50,000 (Built-up Sq.ft) Type - Residential / Re-development Completion Year - 2012



## Harmony **Apartments**

Location - Andheri (W), Mumbai Area - 65,000 (Built-up Sq.ft) Type - Retail / Residential Completion Year - 2012



## Rajgir Milan

Location - Andheri (W), Mumbai Area - 50,000 (Built-up Sq.ft) Type - Residential Completion Year - 2004



### **Rajgir Milap**

Location - Andheri (W), Mumbai Area - 50,000 (Built-up Sq.ft) Type - Residential Completion Year - 2004



## REDEVELOPMENT INITIATIVE



## Reimagining the skylines of Mumbai and Thane!

Redeveloping old, inconvenient buildings into well planned, modern structures is an integral part of our vision in transforming the skylines of Mumbai & Thane. Harmony Lifestyles Group believes that these localities offer tremendous scope in development and growth, helping us revolutionize the way people work and live.

## Putting best foot forward through Harmony Re-store's sincere efforts

Harmony Lifestyles Group has been consistently endeavoring to professionalise the process of redevelopment by demolishing old dilapidated structures and reconstructing modern living spaces while following proper government mandates and development control regulations.

## Key advantages of transformation or going for redevelopment

- Larger usable area to residents.
- · Larger common amenities space.
- Sustainable construction methods harmonize quality life and the environment.
- Complex equipped with safety and security features.
- Excellent valuation & appreciation of the property.



Whether you are a land owner looking to transform spaces or a society aiming towards cutting-edge redevelopment, Harmony Lifestyles Group understands your needs and serves as the perfect partner in achieving your objectives.

Excelling at customer satisfaction since 1974



Domain expertise in Mumbai & Thane

Lean organisational structure for faster results



ISO 9001-2008 certified real estate enterprise

05 State of the art ERP software & technology



Zero debt group with history of sound financial discipline

Sustainable firm with ESG principles at its core.



**Higher Profitability** 

Improved brand presence &visibility



Financial closure

Corporate governance



No encumbrance on land

## WHAT MAKES HARMONY **UNIQUE!**

As a future-focused real estate innovator with domain expertise in Mumbai & Thane, Harmony Lifestyles Group is here to stay and grow. Instead of chasing short term success, we believe in long term planning that leads to overall progress for our customers, partners, and the industry in general. As such, we are always keen on inviting insightful investors that share our vision for developing a better tomorrow.

Our stringent financial processes and transparent practices follow legal mandates without any compromises. This unfaltering dedication has helped us overcome turbulent times in the city's real estate scenario and maintain a debt free status, while pioneering half a million square feet of development against all odds.

## **OUR TESTIMONIALS**

## Our biggest award is to develop thriving communities



## **Simi Thapar**

Head - Leasing, Corporate Finance

Harmony Management and sales team has been extremely customerfocused and responsive to the needs of investors / buyers. The construction work is progressing well and we are kept informed. 1 have faith in this project and opine that this location will certainly boom with more development and activity in the next 2/3 years.



### **Gautam Bhat**

CF&AB - Strategy and Business Initiatives

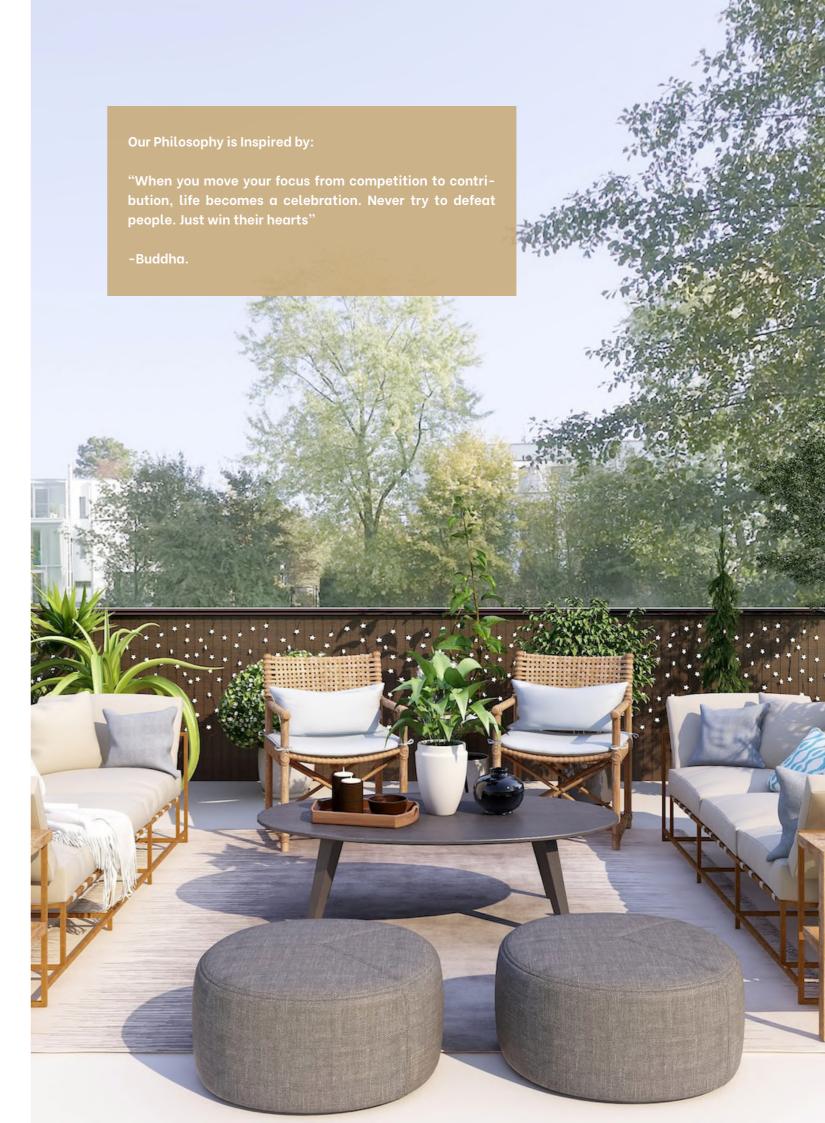
"I have booked a 3 BHK Aprtment at Harmony Sky Suites, Kasarvadavli, Thane primarily for investment purposes. I was a little apprehensive about the timelines but was pleasantly shocked to realize that 25 floors were completed within a span of 8 months with the construction quality being premium. The marketing team is very cooperative and endearing and I feel good and happy that my investment is in good hands.



### **Srikant Rao**

Head — Product & Retention (Mortgage Loans)

I am glad I chose "Sky Suites" as my dream abode in Thane. The location is promising by all means, may it be the speed and quality of construction, the pleasant view of the National Park, appreciation prospects in the area and as an icing on the cake.... a very courteous and friendly team which keeps you updated regularly and is ever willing to engage on all your queries and requests.





#### **Desi Homes / SOS Nitelife**

Celebrating Deepak Jain's 25 years in Real Estate Development 2023



#### **Accommodation Times Awards**

Upcoming Developer of the Year 2017



#### **IBC Infomedia, USA Awards**

India No.1 Brand In Real Estate Category 2016



### Real Estate Icons of India Magazine

Best Real Estate Icons



### Corporate Czars GEN-X Leadership Awards

CEO Excellence with emerging global leaders



#### **Indian Achievers Awards**

By former Union HRD Minister Murli Joshi



#### **Accommation Times Awards**

Innovative Marketing Concept 2008

## **OUR AWARDS**



**Drives results** 

Creating exceptional value for stakeholders and homebuyers has always been a consistent activity at Harmony Lifestyles Group. Over the years, our commitment to quality has attracted the attention of several bodies that recognise and encourage excellence through awards. These awards are a testament to our standards that have only gotten better with the passage of time.



Mr. Maulik Jain

Director



Harmony Ventures, the investment office of Harmony Lifestyles Group, provides capital to early-stage startups, PE/VC funds, and public-oriented opportunities in India.

'Maulik Jain is responsible for driving business development and fundraising efforts for Harmony's real estate project pipeline. Since joining the firm in 2022, Maulik helped build the investment office, Harmony Ventures, sourcing and executing 20+ private and public investments.

During his tenure, he completed a 6-month secondment at private equity fund Multiples. Previously, Maulik spent ~3 years working across sales, product, and strategy roles at J.P. Morgan's office in London. He holds a 1st class bachelor's and master's degree in economics from the University of Cambridge. Maulik is currently pursuing an MBA in Finance & Real Estate at The Wharton School and is an active investor in global markets.'



Mrs. Pooja Jain

Director

# H\(\bar{\text{RMONY}}\) FOUN\(\delta\) ATION

Whether it is charity or exceptional lifestyle & business alternatives, giving back to society has always been one of the core objectives at Harmony Lifestyles Foundation, a registered charitable trust, founded in 2011 and spearheaded by Managing Trustee Pooja Jain. The foundation believes in extending its ecosystem of services towards the betterment of mankind across Health, Education, and Environment focus areas.

Pooja Jain is the founding Managing Trustee of the Harmony Lifestyles Foundation, a registered charitable trust focused on health, education, and the environment.

She has been instrumental in the firm's philanthropic efforts in the healthcare space, including setting up a 100-bed hospital in Udaipur, inaugurated by the former President of India, Smt. Pratibha Patil. Pooja has been investing actively in the Indian public markets since 2014, including equity shares, futures, and options, and brings strategic inputs to the firm's other lines of business.

Pooja has completed the Post Graduate Management Programme for Women at the S.P. Jain Institute of Management and Research. She is an active member of the Rotary Club of Elegant, first as Youth Director and most recently as Treasurer, and is a devoted practitioner of Nichiren Buddhism.



REAL ESTATE | INVESTMENTS | PHILANTHROPY





## **Our Headquarters**



#### **Contact Us**

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